

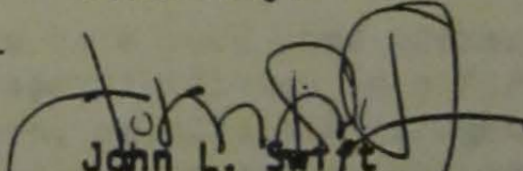
Mr. Harvey C. Jones
Director, Research Marketing
GEOMET, Incorporated
15 Firstfield Road
Gaithersburg, Maryland 20760

Dear Harvey:

I was disturbed to learn that you expect to leave GEOMET in the near future. In the relatively brief period since our first meeting last summer I've relied often upon your enthusiasm, good judgment and very considerable ability to help me in the planning of environmental marketing activities. Your skills and hard work have opened paths into new fields of environmental consulting service -- fields which would still be unconsidered by GEOMET had you not joined us. I've personally enjoyed the field work we have done together in these pioneering marketing efforts. They will lead to new, broader types of consulting activity for GEOMET. I would, of course, have preferred that you stay with us, to bring to fruition that which we've started jointly.

I wish you good fortune in your new endeavors, and hope that our paths cross again, and often, in whatever you may do. Please keep in touch with me.

Sincerely,


John L. Swift
Vice President
Environmental Management

JLS/js

