

one such assembly/packing plant in Pasco. It will assist you in determining if the plant in question is something you want in that area.

In order to arrive at a meeting of minds, on the validity of the proposed project, it would be necessary to provide me, with information about various, local, state, and federal government financial incentive (subsidies) such as tax benefits, low cost loan guarantees, training grants, municipal, county, and state revenue bond programs, that would add to the attractiveness of locating a facility in that area. (See document attached)

Because I served as President Ford's Deputy Urban Affairs Advisor, and was Vice Chairman of the District of Columbia's, Pennsylvania Avenue Development Corporation, I know something about federal, state, and local community development policies and practices.

The point is, where community economic development matters are at issue, I know how to interface with public officials at all levels of government and the private sector as well. Therefore once the Pasco information is available, I can advise my client as to the proper course of action. Beside that, I am willing to do the critical heavy lifting needed to take the project from a mere hoped for paper proposal to a tangible operating reality.

After sharing the **needs** identified in the attached document, with decision makers in the local government, should they decide that they are interested and would like to explore the proposal future, I'll arrange for both my client and myself to come to Pasco, at a time that is convenient with you other city officials and local business leaders. The purpose would be to provide all of the details about the project needed to make a up or down decision.

Once that is done, should you and other city officials, decide that you want one of these assembly plants in Pasco, we'll join forces and make it happen.

Any consideration give to this offer will be most appreciated. The sooner I hear from you that better.

Respectfully

Art Fletcher.