


W. J. Armswood Assoc., Ltd.

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RSI

October 15, 1996

 Nick Korbel
 KORBEL & ASSOCIATES
 9750 N. 96th St. #161
 Scottsdale, AZ 85258

Dear Nick:

Thanks for lunch. I have been in San Diego the last seven days so excuse my delay in writing to you. I was under the impression that you sold your blow molding equipment. If indeed that has changed, please let me know.

I have a number of active accounts that I could service if there would be a reliable source here in Arizona. I just lost over a million 4 oz bottles due to an unreliable source here in Chandler.

I have moved all of my business to Simi Corp. in California where I can count on good engineering and quality control. I would prefer to mold here in Arizona but do not have any confidence with local suppliers.

My business plan for 1997 is to place over 3-4 million units in California. If there is something that you wish to tell me, do not dilly dally, and let's discuss the opportunities. I obviously have confidence in your abilities, but I would want to know the other players if you set up a new venture.

I am getting older and less patient, and need good people to work with me.

I shall await your response.

Yours very truly,


 William J. Armswood

Art Work & Films
 Assembly & Distribution
 Blister Pack
 Binders
 Closures
 Corrugated Displays
 Custom Boxes
 Die Cutting
 Folding Cartons
 Fulfillments
 Injection Moldings
 Labels
 Liquid Filling
 Liquid & Dry Samplers
 Lithography
 Marketing Consulting
 Metal Parts
 Package Design
 Packaging Equipment
 Packing Room Supplies
 Pad Printing
 Plastic Bags
 Plastic Bottles & Jars
 Silk Screening
 Vacuum Forming

NICK KOERBEL

FUNCTION AND RESPONSIBILITIES

- SALES
- TOOLING ADVICE FOR INJECTION AND BLOW MOLDED PRODUCTS
- QUOTING PROJECTS
- MANAGE AND NEGOTIATE WITH CUSTOMERS
- NEW PRODUCT DEVELOPMENTS
- CONTRIBUTING ALL EXISTING AND NEW BUSINESS
- CURRENT EXISTING BUSINESS IS VALUED AT \$500,000.00/YEAR WITH ANOTHER \$500,000.00/YEAR POTENTIAL